EXHIBIT 34

08-01789-cgm Doc 12134-34 Filed 11/25/15 Entered 11/25/15 14:28:47 Exhibit 34 Pg 2 of 8

Picard v Merkin

Jeffrey Weingarten 7/15/2015

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UNITED STATES BANKRUPTCY COURT SOUTHERN DISTRICT OF NEW YORK

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In Re:

BERNARD L. MADOFF INVESTMENT Adv.Pro.No. SECURITIES LLC,

08-01789(BRL)

Debtor.

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IRVING H. PICARD, Trustee for the Liquidation of Bernard L. Madoff Investment Securities LLC,

Plaintiff,

Adv.Pro.No. 09-1182(BRL)

v.

J. EZRA MERKIN, GABRIEL CAPITAL, L.P., ARIEL FUND LTD., ASCOT PARTNERS, L.P., GABRIEL CAPITAL CORPORATION,

Defendants.

VIDEOTAPED DEPOSITION

OF JEFFREY M. WEINGARTEN

* * *

TRANSCRIPT of testimony as reported by NANCY C. BENDISH, Certified Court Reporter, RMR, CRR and Notary Public of the State of New York, at the offices of Baker Hostetler, 45 Rockefeller Plaza, New York, New York, on Wednesday, July 15, 2015, commencing at 10:10 a.m.

- 1 client?
- 2 A. Well, if you're referring to the
- 3 Sheinman period, probably less so. Once I went
- 4 to Wertheim and I began specializing in a number
- of industries, then, yes, I would generally
- 6 write up all of the companies in that industry.
- 7 I'd write reports on all of the companies in the
- 8 industry.
- 9 There were some, in some cases
- 10 they were either private, in which case I didn't
- 11 write them up, or they were too small for us to
- 12 do much with, and so I sometimes didn't write
- 13 those up as well. But I would still talk to
- 14 them.
- Q. Okay. You said that you did this
- 16 research on companies. Did any of those
- 17 companies run hedge funds or fund of funds?
- 18 A. No. They were industrial
- 19 companies.
- 20 Q. And how long were you at Sheinman?
- 21 A. Let's see. So, it was two days
- 22 after I graduated, until -- I'd have to
- 23 remember. I think it was June or July, so maybe
- 24 it was about 15, 14, 15, months, something like
- 25 that.

Page 23 about? 1 2 Α. Yes. 3 Ο. At any time when you were at Wertheim did you ever conduct due diligence on a 4 hedge fund or a fund of funds company? 5 6 No. I'm trying to think if there 7 actually were even any hedge funds. There were a few, but they were clients of mine. 8 9 Ο. Okay. 10 So I had exposure to them but I 11 didn't do due diligence. 12 While you were at Wertheim --13 strike that. Let me take that back. When did you leave Wertheim? 14 15 Α. I left Wertheim end of July 1977. 16 Okay. And where did you go after Ο. 17 Wertheim? Goldman Sachs. 18 Α. 19 Was there any break periods in O. between going from Wertheim to Goldman? 20 I had about two or three days off, 21 Α. 22 I believe. I was supposed to have a week off 23 but I couldn't stand around doing nothing so I went back to work. 24 25 You couldn't think of a million Ο.

Picard v Merkin

- 1 performance would be above a benchmark.
- 2 So they would provide you with a
- 3 hypothetical benchmark and say, for example, if
- you were doing a global fund -- or, sorry, an 4
- international fund, what would you expect your 5
- performance would be above an international 6
- 7 stock market index. And we would provide an
- answer, generally speaking, based on that. 8
- 9 O. In your hypothetical, how would
- you quantify how much you would be above what 10
- 11 the market would do?
- 12 Again, so that I'm clear, do you
- want to know how we would arrive at a number 13
- 14 or --
- 15 Yes. Q.
- 16 Α. Okay.
- 17 So, again, we would do it, getting
- back to the fundamentals of what we did, which 18
- was fundamental analysis of companies. And we 19
- would -- and depending on the product, but most 20
- of our products in the early stages were what I 21
- would refer to as long-only product. They were 22
- 23 not hedge products.
- 24 So we would be very fully invested
- on the long side, meaning that we would only 25

- 1 have long positions in our portfolio. And
- 2 because some of these, for example, were '40 Act
- 3 funds, we would have to be pretty fully invested
- 4 at all time. So we would have constant market
- 5 exposure.
- And what we would say, and indeed
- 7 what we intended to do, since we always said
- 8 what we intended to do, and we always did what
- 9 we said we were going to do, was we would try to
- 10 identify businesses that would grow somewhat
- 11 faster than the economy, and had positions in
- 12 their industry that were consistently better
- 13 than their competitors, and try to buy those
- 14 securities at what we thought were no worse than
- 15 market valuations.
- 16 So that if we bought businesses
- 17 that did better and were priced attractively,
- 18 then we would be able to out-perform the index.
- 19 Q. Okay. And how did you quantify if
- 20 one business was going to do better than another
- 21 business?
- 22 A. Well, I'll take the time to
- 23 explain that, but...
- 24 So what we would attempt to do is
- 25 find businesses that were generating above

- 1 were -- other funds or other investments that
- 2 you had experience with?
- A. I'd have to be sure of this, but
- 4 I -- as I remember, the track record that I had
- 5 at Goldman, because I ran funds at Goldman, I
- 6 don't remember being able to use that in any
- 7 sort of formal way.
- 8 So, I relied on my telling them
- 9 what I intended to do. I relied on telling them
- 10 how I intended to do it. I introduced them to
- 11 the people with whom I was going to do it, and
- 12 then made some comments as to the kinds of
- 13 returns I would expect to get out of this
- 14 product.
- 15 Q. And how did you determine the
- 16 kinds of returns that you expected to get out of
- 17 this product?
- 18 A. Well, again, this was slightly
- 19 different from what I was doing at Goldman
- 20 Sachs, because at Goldman Sachs I didn't have a
- 21 hedge fund product. So I was not able to and,
- 22 indeed in those days, partners of the firm
- 23 personally were not allowed to short.
- So, I had not run a long-short
- 25 product. So I determined the long side so the

1 limited prior to the settlement? 2 A. I don't believe so. 3 MS. HOANG: Okay. Mr. Weingarten, 4 thank you very much for your time. I have no 5 further questions. 6 THE WITNESS: Thank you. 7 MR. STEINER: No questions. 8 THE VIDEOGRAPHER: This concludes 9 the deposition. The time is 6:38 p.m., going 10 off the record. 11 (Deposition concluded.) 12 -o0o- 13 14 15 16 17 18 19 20 21 22 23 24 25			Page 255
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